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5/2/94

(10.5 97)

1994 YTD BUDGET RECONCILIATION

MONTHLY PERFORMANCE

	JAN*	FEB*	MARCH*	APRIL**
ACTUAL	16.0	16.4	17.3	19.1
FORECAST	11.6	14.9	20.9	12.3
DIFF	4.5	1.5	-3.6	6.8
EXPLANATION				
CHANGE IN TAKEAWAY	0.6	0.7	0.7	0.5
GOOD FRIDAY WAREHOUSE CLOSING ADJUSTMENT	0.0	0.0	0.5	-0.5
PROMOTIONS				0.4
LESS PAYBACK DUE TO LOWER YEAR END EXCESS	1.2	0.0	0.0	4.0
1Q TRADE PROGRAM	0.0	0.0	-4.0	0.0
MCLANE INVENTORY DEPLETION & LIFO ORDERS	2.0	0.3	-1.4	2.1
MICHIGAN BASED EXCESS SHIPMENTS	0.7	0.1	0.0	0.0
OTHER DIRECT ACCOUNT EXCESS PURCHASES	0.0	0.4	0.6	0.3
TOTAL	4.5	1.5	-3.6	6.8

*BASED ON WEEKLY GOING RATE OF 3872/WEEK

**BASED ON WEEKLY GOING RATE OF 4106/WEEK

Source: https://www.industrydocuments.ucsf.edu/docs/fxfj0004